

# DISTRIBUTOR PRICE LIST

Valid Oct 03, 2018



| Pipe Cut Saws       | MSRP        | Band A      | Band B        | Band C      |
|---------------------|-------------|-------------|---------------|-------------|
| SKU                 |             | \$1-4,999   | \$5,000-9,999 | \$10,000+   |
| PipeCut 170         | \$1,602.78  | \$1,202.09  | \$1,121.95    | \$1,041.81  |
| PipeCut 170E        | \$2,005.15  | \$1,503.86  | \$1,403.61    | \$1,303.35  |
| PipeCut 220E        | \$2,434.35  | \$1,825.76  | \$1,704.05    | \$1,582.33  |
| PipeCut 220E-PBS    | \$5,105.57  | \$3,829.18  | \$3,573.90    | \$3,318.62  |
| PipeCut 280 PRO     | \$6,538.55  | \$4,903.91  | \$4,576.99    | \$4,250.06  |
| PipeCut 360E-AIR    | \$15,726.06 | \$11,794.55 | \$11,008.24   | \$10,221.94 |
| PipeCut 360E-PBS    | \$6,986.66  | \$5,240.00  | \$4,890.66    | \$4,541.33  |
| PipeCut 360 PRO     | \$7,292.99  | \$5,469.74  | \$5,105.09    | \$4,740.44  |
| PipeCut P400        | \$2,695.89  | \$2,021.92  | \$1,887.12    | \$1,752.33  |
| PipeCut V1000       | \$1,663.14  | \$1,247.36  | \$1,164.20    | \$1,081.04  |
| Pipe Supports V1000 | \$1,133.35  | \$850.01    | \$793.35      | \$736.68    |

| Saw Blades and Accessories           |  |                          |   | MSRP       | Band A     | Band B        | Band C     |
|--------------------------------------|--|--------------------------|---|------------|------------|---------------|------------|
| SKU                                  | Material to Cut                        | Fit Saws #               | Blade Size                              |            | \$1-4,999  | \$5,000-9,999 | \$10,000+  |
| EXA-SB-TCT 140                       | Steel, Copper, Plastics                | 170, 170E, 200,220E, 360 | 5 1/2" (140mm) x 2 7/16" arbor (62mm)   | \$96.14    | \$72.11    | \$67.30       | \$62.46    |
| EXA-SB-TCT 165                       | Steel, Copper, Plastics                | 280E, 360E               | 6 1/2" (165mm) x 2 7/16" arbor (62mm)   | \$103.01   | \$77.26    | \$72.11       | \$66.96    |
| EXA-SB-TCT P-150                     | Plastics (PE, PP, PVC, etc.)           | P400, 360                | 5 29/32" (150mm) x 27/16" arbor (62mm)  | \$68.67    | \$51.50    | \$48.07       | \$44.64    |
| EXA-SB-TCT P-165                     | Plastics (PE, PP, PVC, etc.)           | 280E, 360E               | 6 1/2" (165mm) x 2 7/16" arbor (62mm)   | \$82.41    | \$61.81    | \$57.96       | \$53.57    |
| EXA-SB-Cermet 140                    | Steel, Stainless, Copper, Plastics     | 170, 170E, 200,220E, 360 | 5 1/2" (140mm) x 2 7/16" arbor (62mm)   | \$123.61   | \$92.71    | \$86.53       | \$80.35    |
| EXA-SB-Cermet 165                    | Steel, Stainless, Copper, Plastics     | 280E, 360E               | 6 1/2" (165mm) x 2 7/16" arbor (62mm)   | \$144.21   | \$108.16   | \$100.95      | \$93.74    |
| EXA-SB-Cermet 180                    | Steel, Stainless, Copper, Plastics     | 360 AIR                  | Diameter: 180 mm                        | \$334.78   | \$251.09   | \$234.35      | \$217.61   |
| EXA-SB-Cermet X140                   | Steel, Stainless, Copper, Plastics     | 170, 170E, 200,220E, 360 | 5 1/2" (140mm) x 2 7/16" arbor (62mm)   | \$174.43   | \$130.82   | \$122.10      | \$113.38   |
| EXA-SB-Cermet X165                   | Steel, Stainless, Copper, Plastics     | 280E, 360E               | 6 1/2" (165mm) x 2 7/16" arbor (62mm)   | \$190.91   | \$143.18   | \$133.64      | \$124.09   |
| EXA-SB-Cermet V155                   | Thin Wall Ventilation Pipes            | V1000                    | 6 7/8" (155mm) x 2 9/16" arbor (65mm)   | \$144.21   | \$108.16   | \$100.95      | \$93.74    |
| EXA-SB-ALU 140                       | Aluminum                               | 170, 170E, 200,220E, 360 | 5 1/2" (140mm) x 2 7/16" arbor (62mm)   | \$130.48   | \$97.86    | \$91.34       | \$84.81    |
| EXA-SB-ALU 165                       | Aluminum                               | 280E, 360E               | 6 1/2" (165mm) x 2 7/16" arbor (62mm)   | \$168.93   | \$126.70   | \$118.25      | \$109.80   |
| EXA-SB-ALU 180                       | Aluminium, Plastics                    | 360Air                   | Diameter: 180 mm                        | \$323.62   | \$242.72   | \$226.53      | \$210.35   |
| EXA-SB-Diamond X140                  | Cast Iron, Ductile (Nodular Cast Iron) | 170, 170E, 200,220E, 360 | 5 1/2" (140mm) x 2 7/16" arbor (62mm)   | \$295.29   | \$221.47   | \$206.70      | \$191.94   |
| EXA-SB-Diamond X165                  | Cast Iron, Ductile (Nodular Cast Iron) | 280E, 360E               | 6 1/2" (165mm) x 2 7/16" arbor (62mm)   | \$322.76   | \$242.07   | \$225.93      | \$209.79   |
| EXA-SB-Diamond X180                  | Cast Iron, Ductile (Nodular Cast Iron) | 360 AIR                  | Diameter: 180 mm                        | \$669.55   | \$502.16   | \$468.69      | \$435.21   |
| EXA-SB-Cut Bevel Blade               | Plastics (PE, PP, PVC, etc.)           | P400                     | 5 53/64" (148mm) x 2 7/16" arbor (62mm) | \$534.27   | \$400.70   | \$373.99      | \$347.28   |
| EXA-PBS-CH-375                       |  |                          |   | \$891.92   | \$668.94   | \$624.34      | \$579.75   |
| EXA-PBS-CH-INS-SS                    |  |                          |   | \$377.70   | \$283.28   | \$264.39      | \$245.51   |
| PipeBench 170 Cutting & Gripping Set |  |                          |   | \$1,742.27 | \$1,306.70 | \$1,219.59    | \$1,132.48 |

## Notes:

Initial Stock & Annual Requalifying Order: Select Price Band (A) (B) or (C), then you will be locked into that price band for a 12 month period for all purchases, whatever the quantity or value of the order during this period. Select any mix of products to meet the minimum Price Band requirements.

- A) Terms: Net 30 days from date of invoice on Approved Credit.
- B) Freight Prepaid at \$3,000, net.  
Freight to Yukon, NWT and Nunavut Prepaid at \$5,000, net.
- C) FOB: Destination on all orders qualifying for "free freight" insurance by Customer.  
All other orders shipped EXW point of shipment.
- D) Drop shipments made to end users will only receive a 25% discount from MSRP.E  
20% Restocking fee will apply on returned product without an offsetting order.
- E) Prices and or Terms, Subject to change without prior notice.

\*MSRP: Manufacturers Suggested Retail Price



2018 CANADIAN PRICES



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